

**About Red Fort Capital's NBFC** is a fast growing NBFC actively looking at deals in - **Logistics, Education, Bridge Financing** backed by Property or other suitable Collateral/Cashflow. The NBFC also participates in Wholesale Term Credit to HFC's & Loan's against Shares companies. The NBFC seeks deals of ₹ 5 Cr - ₹ 25 Cr's, and targets a portfolio of ₹ 200 CR+ over the next several quarters.

## **Position: Associate / Sr. Associate, Investments & Asset Management**

**Experience:** 4+ years; Finance/ NBFC/ Consulting/ Capital Markets; Credit Market Experience preferred.

**Education:** MBA - Masters Required.

**Location:** New Delhi. Frequent travel within India & global offices. Given that this is a deal and Asset management role frequent early/late travel is required.

### **Job description:**

#### Deals Development/Evaluation and Close

- Evaluating Debt/Equity Deal opportunities
- Preparing Investment thesis, financial model and business case
- Perform valuations: comparable companies, precedents, and DCF.
- Support term sheet and valuation negotiations
- Lead diligence and definitive documentation for deal closure.
- Sound Knowledge of Corporate & IT Laws.
- Collaborating with tax and legal advisors.
- Preparing marketing collaterals

#### Market Analysis

- Preparing market reports and analysis to aid investments and asset management
- develop market insights

#### Asset Management

- Managing the asset to create financial value, including capital and tax structuring
- Leading negotiations for Debt financing/refinancing at Project level
- Maintaining financial models of the deal/Project

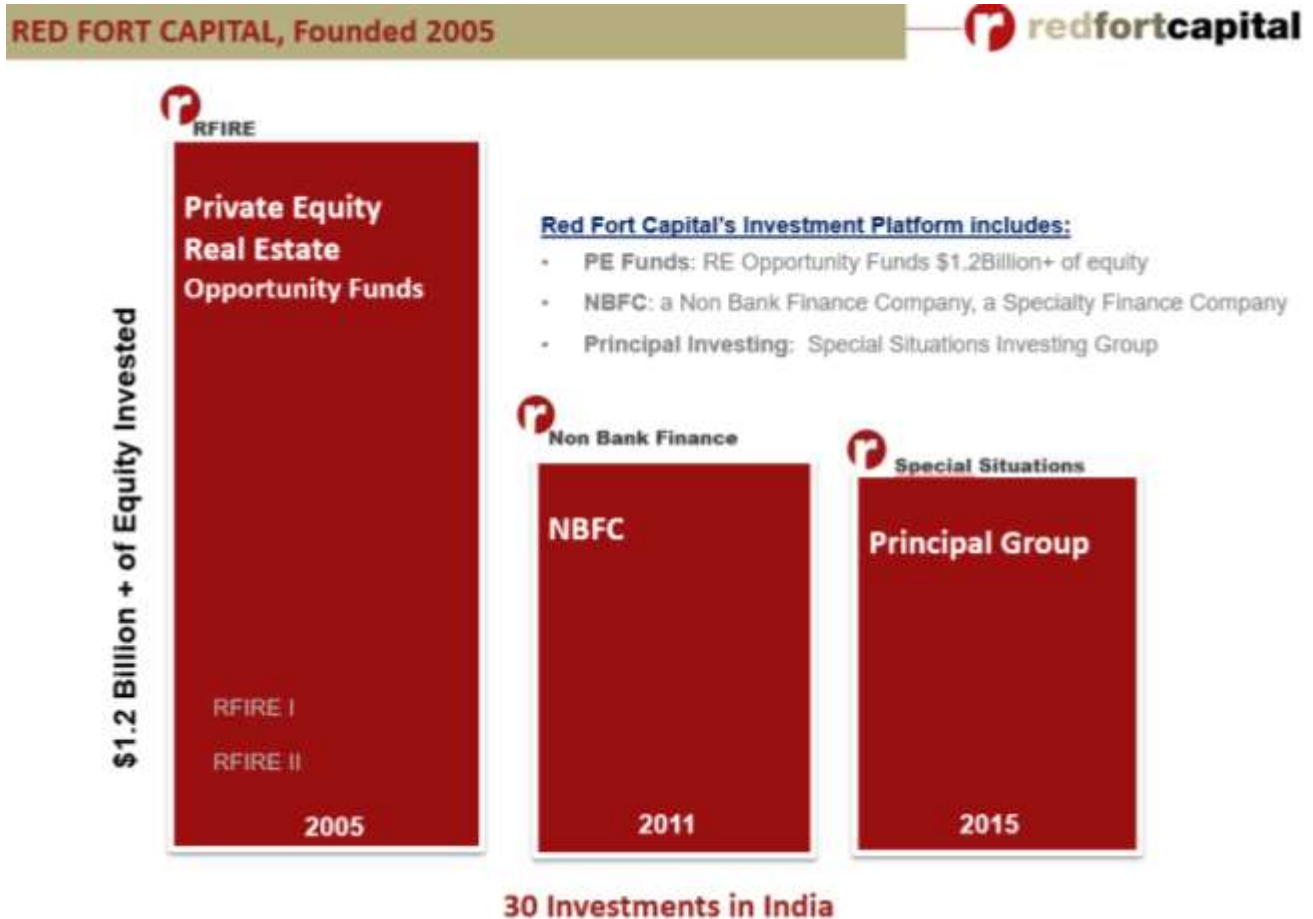
#### Reporting

- Preparing monthly, quarterly and annual updates
- Conduct preparation and review of materials used in the financing of clients, including investment memoranda, management presentations and pitchbooks.
- Preparing internal MIS for all assets on a monthly basis
- Affinity for current events, critical issues, and relevant news

To submit resume: Please email [jobs@redfortcapital.com](mailto:jobs@redfortcapital.com) with resume and cover letter on why this role suits you and red fort's NBFC

## Red Fort Capital:

Red Fort Capital is a leading investment platform and trusted partner to the world's top institutional investors. The firm has multiple financing vehicles including: its market leader Private Equity Funds, Red Fort Commercial Finance and a Principal Investing Group.



## Red Fort Capital's Platform:

- 1) **RFIRE:** Real Estate Opportunity Fund's that manage over \$1.2 Billion of Equity
- 2) **NBFC: Red Fort Capital Finance:** Specialty Finance Company (A Regulated Non Banking Finance Company). A Senior and Subordinate Debt lender pan India.
- 3) **Global Principal Investment Group:** Global Opportunistic Investments across all asset classes

PERE magazine ranked Red Fort Capital as a "Top Ten Emerging Manager" worldwide.